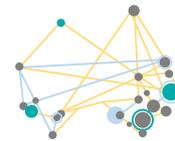


# Senior Director Stakeholder Engagement



**MTPConnect**  
MedTech and Pharma Growth Centre

## • *Flexible location*

MTPConnect is part of the Australian Government's Industry Growth Centres Initiative, working to accelerate the growth of the medical technology, biotechnology and pharmaceutical (MTP) sector. It achieves this by improving collaboration, providing and facilitating funding, developing skills, informing policy and promoting regulatory reform.

Working in partnership with the MD/CEO and the COO, you will drive the organisation's engagement, strategy and implementation plan by providing real leadership and vision in interacting with key MTP sector stakeholders throughout Victoria, Queensland, Tasmania and the Northern Territory.

You have a doctorate in a relevant discipline and a global perspective acquired through senior leadership roles interacting with international markets. Your record of delivering business outcomes has been achieved by collaborating effectively in a cohesive team culture.

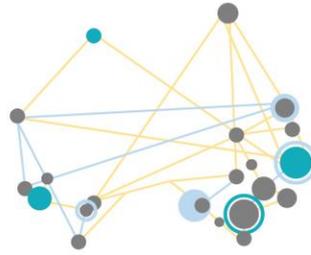
Please view the Position Description on [www.brookerconsulting.com.au](http://www.brookerconsulting.com.au) and send a brief CV (Word format, up to 5 pages) to [career@brookerconsulting.com.au](mailto:career@brookerconsulting.com.au) or ring Lauren Sadler on 9946 7326, in confidence.

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# **MTP**Connect

MedTech and Pharma Growth Centre

## Senior Director Stakeholder Engagement

**Reports to:** Chief Operating Officer  
**Direct reports:** 1 (Director of Stakeholder Engagement for Queensland)  
**Type:** Full time, 2-year term  
(subject to ongoing Growth Centre funding)  
**Location:** Melbourne or other location to be agreed upon



## About MTPConnect

MTPConnect was formed as a not-for-profit organisation in November 2015 as part of the Australian Government's Industry Growth Centres Initiative to accelerate the growth of the medical technology, biotechnology and pharmaceutical (MTP) sector.

MTPConnect is working to forge stronger connections between research and industry, maximising opportunities for Australians to not only make scientific and technological breakthroughs to improve the health of Australians, but to see them developed through the proof-of-concept stage and successfully translated and commercialised.

MTPConnect achieves these outcomes by improving collaboration, providing and facilitating funding, developing skills, informing policy and promoting regulatory reform.

## Role Overview

Reporting to the Chief Operating Officer, the Senior Director Stakeholder Engagement will initiate, coordinate and develop strategic relationships and partnerships with the MTP sector across Victoria, Queensland, Tasmania and the Northern Territory. This includes day-to-day responsibility for the Queensland office of MTPConnect and management of the Director of Stakeholder Engagement for Queensland, as well as working closely with the Stakeholder Engagement Team in Sydney which is responsible for NSW, Western Australia, South Australia and the ACT.

The position will help drive MTPConnect's engagement strategy and implementation plan for Australian stakeholders including companies, universities, medical research institutes, health professionals and researchers, research organisations (CSIRO, ANSTR, ATSE) and industry associations (including AusBiotech, MTAA, Medicines Australia, GMIA).

The Senior Director Stakeholder Engagement will help provide leadership and strategic vision to MTPConnect. They will be responsible for MTPConnect's support and interaction with the Australian Research Council's ITRP program, support MTPConnect's interactions with other industry related grant programs (e.g. CRC/CRC-P) and provide scientific support in relation to MTPConnect's MRFF-funded programs including the Biomedical Translation Bridge (BTB) and BioMedTech Horizons (BMTH) programs.

The Senior Director Stakeholder Engagement will effectively communicate MTPConnect's value proposition to the MTP Sector and coordinate as required inbound and outbound trade and investment delegations in partnership with organisations such as Austrade.

## Key Duties and Responsibilities

1. Lead the development and implementation of stakeholder management strategies and maintain effective relationships with key sector stakeholders in Victoria, Queensland, Tasmania and the Northern Territory and Queensland;
2. Responsible for the Queensland office of MTPConnect and the management of the



- Director of Stakeholder Engagement for Queensland;
3. Establish and maintain a stakeholder database using MTPConnect's CRM systems and other systems as needed;
  4. Lead MTPConnect's support of Australian Research Council-related granting opportunities (and other granting schemes as required);
  5. Contribute to MTPConnect's reporting obligations at a Board, state and federal level;
  6. Provide scientific support to MTPConnect's BioMedTech Horizons Business Unit (BMTH BU) and Biomedical Translation Bridge Business Unit (BTB BU);
  7. Working in partnership with the Managing Director & CEO, COO, and other members of the Stakeholder Engagement team, contribute to the development of strategic plans for MTPConnect's overall growth, evolution and sustainability;
  8. Ensure all Stakeholder Engagement initiatives align with the company's core values and culture; and
  9. Other duties as required from time to time by the COO.

## Personal Attributes

The Senior Director Stakeholder Engagement will contribute to achieving MTPConnect's vision by:

- Acting with integrity and professional discretion;
- Communicating effectively;
- Maintaining strong focus on delivering business results;
- Working well with others to deliver team outcomes; and
- Setting high standards.

## Required Skills and Knowledge

- Understanding, experience working within and connections within Australia's medical technology, biotechnology, pharmaceutical and digital health sector;
- Scientific expertise in a related field;
- Demonstrated corporate development, alliance management and business development expertise;
- Experience working with stakeholders on policy development, reform/transformation initiatives;
- Ability to think in an innovative and strategic way;
- Capacity to influence, with strong communication skills; and
- Ability to lead and participate in a small team environment

### Qualifications

- Undergraduate qualifications in STEM
- Postgraduate qualifications in Health/Business/Law
- Ph.D. in related field preferred.



## How to Apply

Please send a cover letter addressing the required Skills and Knowledge along with your resume to [career@brookerconsulting.com.au](mailto:career@brookerconsulting.com.au) or ring Lauren Sadler on 03 9946 7326, in confidence.